



# The Aledade Difference: Immediate upfront value, Zero hidden costs

Some ACOs advertise **low membership fees** or a **high share of savings**, but providers may quickly find that they provide no real support, and worse, end up subtracting exorbitant fees before returning any shared savings.

Aledade is the only ACO that guarantees practices:

## 1 | Hands-on support

Unlike most ACOs, Aledade provides practices with boots-on-the-ground practice transformation support beginning prior to the start of the ACO performance year, including:

- Help optimizing practice and EHR workflows
- Comprehensive workflow, analytics and documentation support for new services such as Annual Wellness Visits, Chronic Care Management, and Transitional Care Management visits
- Assistance preparing for ACO quality measure reporting and Meaningful Use attestation
- Dedicated experts to build your EHR Interfaces, at no additional cost to your practice

## 2 | Complete transparency into how savings are distributed

The first time most providers find out how well they performed in an ACO is when they see their check. The majority of ACOs don't bother telling providers how or why savings are distributed in the way that they are. In contrast, every practice in an Aledade ACO is guaranteed:

- A seat on the ACO Board of Directors
- A vote in how shared savings are distributed
- Access to ACO and practice-level reporting
- Opportunities to improve performance and earn more money throughout the year

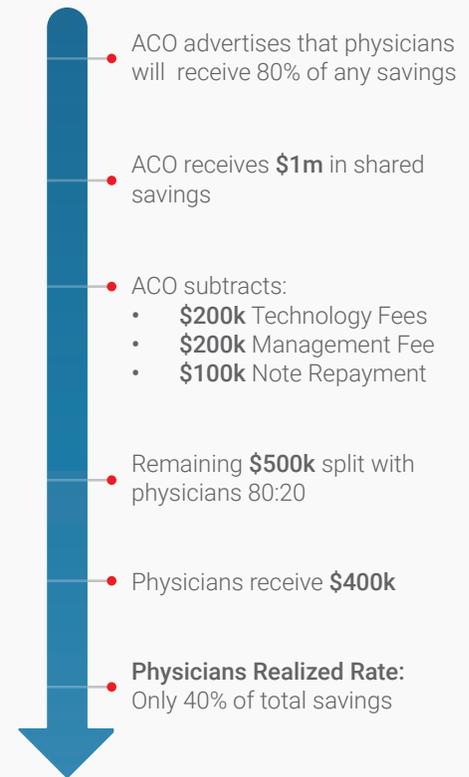
## 3 | 60% of any savings generated, regardless of costs

An Aledade ACO will always split shared savings 60:40 upfront, with 60% going straight back to the providers, regardless of any costs the ACO may have accrued.

### Know the Difference!

Advertised Rate vs. Realized Rate

Example ACO Distribution Process



### PROVIDERS ARE GUARANTEED:



60% of any savings  
No hidden fees  
No lock-in contracts  
Totally aligned incentives



No Management fees  
Technology fees  
Note repayments  
Advertising fees

Can another ACO promise you as much? Visit [aledade.com](http://aledade.com) to find out more