

# Aledade ACOs helped 2M+ patients achieve better health through more proactive care, saving more than \$500M in 2022.



Nearly 100% of primary care practices, health centers and clinics in our ACOs earned shared savings.

Since the onset of the national shift toward a health care system based on value rather than volume, thousands of practices, clinics and community health centers across the country have stepped forward to lead that transition - and rightfully so. Time and time again, the data has proven that when we empower primary care physicians with the tools and resources to deliver comprehensive, quality care, they improve patient outcomes and lower health care costs.

Aledade has been at the forefront of that charge. Across the nation, we have shown that properly resourced, financially aligned, and empowered primary care can deliver exponential cost savings while significantly improving patient care.



**1,500+**  
Practices and health centers



**2M+**  
Patients covered by our ACO network



**16,300+**  
Clinicians

## Our 2022 Success

### Medicare Shared Savings Program (MSSP)

**\$572M+**

Total Medicare savings

**\$216,236**

Average revenue earned per ACO member

**\$395M+**

Shared savings to ACOs

**721K+**

Total number of Medicare patients

**\$204M+**

Earned by ACO members

**98%**

Of ACO members earned shared savings

### Multi-Payer\* (e.g., Commercial, Medicare Advantage, Medicaid)

**\$100M**

in projected total savings, quality payments and other bonuses to ACOs\*

**89**

health plan contracts in total cost of care accountability

**\$100K+**

average savings earned per ACO member\*

**1,000,000+**

Total number of multi-payer patients

**78%**

Of health plan contracts created savings

## Our ACOs achieved an average quality score of 98% in 2022.

### Emergency Department Visits



**5%**

reduction in ED visits, avoiding **82K+** ED visits

### Annual Wellness Visits



**11%**

increase in AWV delivery, facilitating **508K+** patients with proactive preventive care

### Hospitalizations



**9%**

reduction in patient stays, avoiding **46K+** hospitalizations

\*Shared savings not guaranteed. Multi-payer figures are estimates and pending payer reconciliation. Amounts shown are per unique TIN participating in an health plan ACO.

# Our value-based care network now encompasses 46 states – and we're growing quickly.

Primary care organizations nationwide have been missing a business model that truly rewards their value and gives them the credit they deserve. And that's exactly what Aledade delivers.

As a best in class ACO with proven success managing risk and a broad roster of payer contracts, we know most practices, clinics and health centers need help transitioning to value-based care. We provide the technology, resources and protection from downside risk that create both financial rewards and improve patient health.

## The Aledade Commitment

Empowering primary care to succeed in value-based care models creates healthier patients and communities, at lower cost for all. As a public benefit corporation, our mission to reinvent health care is at the center of every business decision we make. When you join our mission and model, we:

- Protect your role as the leader of patient care;
- Provide the support your staff and patients need; and
- Share equitably – only making money if you do.

## Our Leaders

**Farzad Mostashari, MD**

Co-Founder & CEO

**Mat Kendall**

Co-Founder & President

**Ananya Banerjee**

Chief Commercial Officer

**Ahmed Haque**

Chief Performance Officer

**Dan Bowles**

Chief Growth Officer

**Emily Maxson, MD**

Chief Medical Officer

**Sean Cavanaugh**

Chief Policy Officer

**Aaron McKethan**

CEO of Aledade Care Solutions

**John Doyle**

Chief Financial Officer

**Phuong Phillips**

Chief Legal Officer

**Ritwik Tewari**

Chief Technology Officer

